



NORTHAMPTON
BOROUGH COUNCIL

CABINET REPORT

Report Title	Report by Chief Finance Officer on Robustness of Budget Estimates and Adequacy of Reserves
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AGENDA STATUS: PUBLIC

Cabinet Meeting Date:	21 February 2018
Key Decision:	NO
Within Policy:	YES
Policy Document:	YES
Directorate:	Chief Executive
Accountable Cabinet Member:	Cllr B Eldred
Ward(s)	N/A

1. Purpose

- 1.1 To advise the Cabinet on the robustness of the estimates in the budget and the adequacy of the proposed financial reserves for the General Fund and Housing Revenue Account before recommending to Council the Council's Medium Term Financial Plan 2018/23, the Revenue Budget for 2018/19, Capital Programme 2018/23, Reserves levels and Treasury Management Strategy 2018/19.

2. Recommendations

- 2.1 That Cabinet recommend to Council to carefully consider the content of this report with regards to the General Fund and Housing Revenue Account prior to recommending the approval of the Council's Medium Term Financial Plan 2018/23, the Revenue Budget for 2018/19, Capital Programme 2018/23 and Treasury Management Strategy 2018/19.

3. Issues and Choices

3.1 Report Background

3.1.1 Section 25(1) of the Local Government Act 2003 requires that the Chief Financial Officer (Section 151 Officer under the Local Government Act 1972) reports to the Council when setting its Council Tax on:

- the robustness of the estimates in the budget.
- the adequacy of the proposed financial reserves.

3.1.2 Section 25(2) of the 2003 Act requires the Council to have regard to this report in approving the budget and Council Tax.

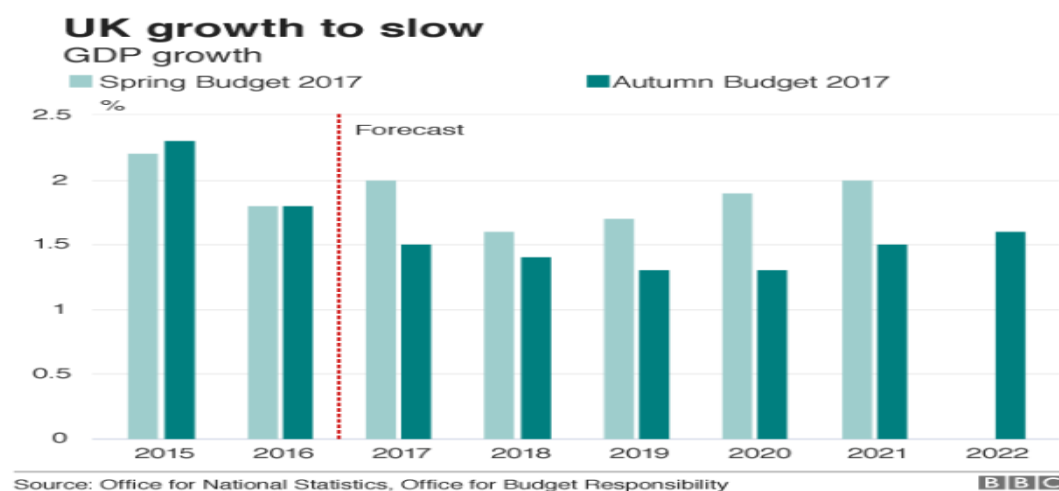
3.2 Context

3.2.1 The Council is setting its budget at a time when it faces a range of issues to contend with. In broad terms these can be split into 3 categories; economic, local government and local. Each of these are explored below.

Economic

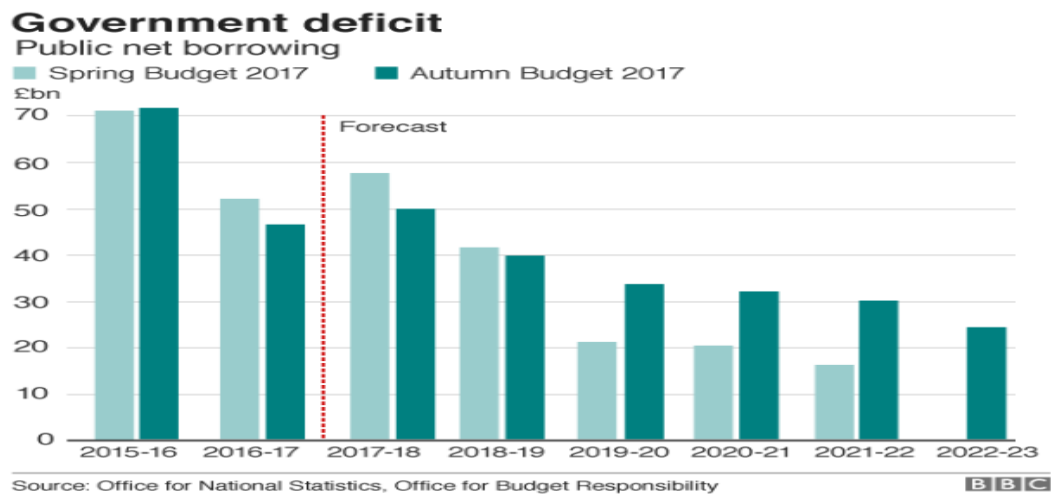
3.2.2 In 2017 the estimated annual growth in the UK's Gross Domestic Product (GDP) was around 1.5%. Based on forecasts by the Office for Budget Responsibility this growth is expected to continue for 2018, albeit at a slower rate than previously forecast as a result of uncertainties with regards to the impact of Brexit on the economy.

3.2.3 The graph below shows the forecast annual growth increase in GDP over the next 5 years. The pace of the increase has been revised downwards between the Spring and Autumn Budgets in 2017.



3.2.4 In the Autumn Budget 2017 the Chancellor announced that the new government borrowing deficit would be less than estimated in the Spring Budget 2017 for 2017/18 and 2018/19 financial years. However, the deficit is forecast to be greater in the 2019 to 2023 period. The impact of this is likely to be continued austerity measures for the public sector beyond 2020. These austerity measures are likely to be reflected in less government funding for

local government and in general economic conditions which could affect collection levels on business rates/council tax and planning fee income.



Local Government

3.2.5 Since 2010 Government funding for local government has reduced by approximately 40% in real terms. New Government's were elected in May 2015 and June 2017, and subsequently made a number of announcements which have impacted on local government. The key headlines from these announcements were:

- Local Government funding will reduce from £21.9bn to £17.8bn by 2019/20
- Switch of funding toward councils with social care responsibilities
- Proposals to change the New Homes Bonus, including an £800m reduction in funding
- The introduction of "Core Spending Power", which includes assumptions from Government about increases in council tax levels and rises in the tax base
- An offer of a four year deal from Government to provide more certainty for councils to assist in planning service provision over the medium term
- Social housing changes, including a 1% per annum reduction in rents, changes to Right to Buy and a High Value Voids Levy.
- A review of how local government funding is allocated, with a view of it being fairer and based on need.
- An initial proposal to move to a 100% business rates retention scheme by 2020 has been tempered as the Government focusses on Brexit. However, the intention is still there as Pilot schemes have been announced and a 75% retention scheme announced for 2020.

3.2.6 In addition to the continuing austerity measures it is anticipated there will be further changes to Government policy which councils will be expected to implement.

- 3.2.7 From these changes it appears that the Government is moving slowly away from the previous 100% needs-based funding of the old formula grant towards a system where councils income is more reliant on business success and the number of home in the district. For example, Revenue Support Grant (RSG) is forecast to reduce at significant rates over the medium term and is therefore unlikely to be a primary source of funding for the Council in the future. It is being replaced by Business Rates Retention and New Homes Bonus (albeit the latter will be at lower levels than previously experienced), both of which reward those areas which can promote and deliver growth. It is expected there will be no RSG for the Council by 2019/20.
- 3.2.8 In October 2016 the Council accepted the Government's Four Year Funding Offer which provided certainty for some funding sources until 2020. However, there are a number of key pieces of information that councils do not have clarity on over the medium term. For example, how the enhanced Business Rates Retention scheme will work in practice, which services will be transferring to local government and how the New Homes Bonus will be applied to homes built under planning permissions granted on appeal. Even in the areas where there is perceived to be more clarity, such as the Four Year Offer, the Government still has the right to change the figures.
- 3.2.9 Another challenge facing local government is the continued impact of an increasing elderly population and the associated pressures on social care and health services. This has led to a re-distribution, albeit over time, of local government funding. There will be a further opportunity for Government to redirect resources when enhanced Business Rates Retention is implemented as a review of fairer funding is being undertaken which is anticipated to equalise current perceived inequality of how baseline funding from Government is allocated to councils. All of these changes present significant risks to the Council over the period of its Medium Term Financial Plan.
- 3.2.10 There is also the potential for change in the way local government is administered throughout England following recent announcements by Government about a local government restructure in Dorset.

Local

- 3.2.11 Over recent budget planning rounds the Council has implemented a financial strategy which has delivered contributions on an annual basis to its reserve levels, sold assets to finance its capital expenditure so that it does not need to rely on borrowing money and implemented efficiencies to reduce, in real terms, the council's operations.
- 3.2.12 During this period the Council has made good progress in delivering its Medium Term Financial Plan. The primary areas being:
- Delivery of revenue budget savings and operating within its revenue budget for 2017/18 and contributing to reserves in recent years.
 - Senior management restructure.
 - The transfer of support services to LGSS which has delivered savings over its five year term.

- The creation of Northampton Partnership Homes to manage the Council's housing stock.
 - Prudent financial management which has delivered efficiency savings.
 - Investment in the town centre to encourage economic growth, for example improvements to Abington Street and Guildhall Road areas.
 - Encouraging new business in the town through the Business Incentive Scheme.
 - Regeneration and economic growth in the Waterside Enterprise Zone, for example St Peters Way roundabout, Cosworth and the railway station.
- 3.2.13 However, and despite the improvements mentioned above, the Council continues to face significant external challenges that it will need to manage over the medium term. There are still a number of actions and mitigations that are in the process of being implemented, pressures on the renewal of the environmental services contract, the financial position of the County Council and the impact of County Council budget proposals on the Council.
- 3.2.14 In addition to the existing externally driven funding pressures there is the need for the Council to fully implement the Governance Action Plan agreed by the Council's Audit Committee in December 2016. Whilst this has progressed significantly over the last 12 months there is still work to do embedding this into the organisations culture.
- 3.2.15 As mentioned previously, the MTFs and the Efficiency Plan is only a plan. The biggest challenge will be for the Council to deliver it.

3.3 Medium Term Financial Plan 2018/19 to 2022/23

- 3.3.1 The Medium Term Financial Plan is a key part of ensuring the Council's future. The approach during the 2018/19 budget planning round has been, firstly, to update the previous year's plans for any changes to assumptions, local policy changes, national policy changes and known risks. This has then been used as a basis to identify savings requirements for the years 2018/19 to 2022/23.
- 3.3.2 Secondly, the approach has been for the Management Board and Cabinet to work closely together to develop the budget proposals with a view to balancing the position across the medium term and not just for 2018/19. This work has included 3 away days which have focussed on delivering a stable and sustainable financial position.

Risks and Mitigations

- 3.3.3 The Budget Report presented to the Cabinet on 21 February 2018 sets out the assumptions which underpin the MTFs. These assumptions are robust and are based on the most up to date intelligence available. However, as with any assumption, there is an element of risk that the reality will be different. The following assumptions in the MTFs contain the most risk:

3.3.4 General Fund Revenue

- a) **Government funding.** The current assumption is as announced in the Local Government Funding Settlement when the Council was notified by Government its allocation for 2018/19 and an indicative allocation for the 2019/20 financial year. As the Council took up the Government's Four Year Funding Offer in October 2016, in theory, the level of Government funding is certain until 2020. However, Government do have the ability to change this offer. Over this period Revenue Support Grant (RSG) is forecast to reduce from £0.9m in 2018/19 to nil in 2019/20. This is an aggressive reduction in RSG. The reductions in funding for districts councils are faster and deeper than previously envisaged as Government has changed its methodology for allocating grant on two fronts, moving monies away from rural areas to urban areas and towards councils with social care responsibilities. It should be noted there are 3 areas of significant uncertainty in the Council's funding after 2020:
- Spending Review. The date of the next Spending Review is yet to be announced but when it is it will determine the amount of money available for local government as a whole from 2020/21.
 - Fair Funding Review. As part of the provisional settlement it was announced that a review of funding would be undertaken within local government over the next 2 years. The outcome of this review is planned to be reflected in councils funding allocations from 2020/21. Any review will see winners and losers from a funding perspective with appropriate transitional arrangements being in place.
 - Business Rates Retention (BRR). The Government has announced that it intends to extend BRR from the current 50% scheme to 75% from 2020/21. On the face of it this should benefit the Council. However, it should be noted there is the potential for Government to amend the methodology for allocating resources, as part of the Fair Funding Review, when Business Rates retention is introduced.
- b) **New Homes Bonus (NHB).** The Government undertook a review of the NHB system in 2016. This resulted in a significant reduction in NHB available to local authorities by shortening the payment years from six to four and by introducing a baseline growth level, below which no NHB is paid. The reductions for the Council arising from this review have been reflected in the MTFS forecasts. It should be noted the Government continues to consult further on housing approvals given on appeal to determine whether they should be included in the NHB scheme from 2019/20 onwards.
- c) **Business Rates Retention.** The current assumption is for the level of business rates in 2018/19 to be £8.3m. This consists of the baseline of £6.6m, Section 31 grant due on mandatory reliefs currently funded by Government of £1m, £0.2m generated by maximising business rates with other councils in Northamptonshire and £0.5m of actual growth achieved in 16/17. The actual level of business rates for 2018/19 will not be known

until after the end of the financial year, and it should be noted there is a high level of uncertainty over the level and timing of business rates income. It is for this reason that growth achieved over and above budgeted levels from two years previous (hence £0.5m growth from 16/17) has now been released into the MTFP as this provides some certainty. However, risk still remains around business rates appeals where the Council has made assumptions regarding success rates. Currently there are 429 appeals outstanding with a total rates payable under appeal of £189m from the 2005 and 2010 ratings listing. An additional level of risk now exists following changes to the appeals process for the 2017 ratings listing, where additional assumptions have been made by the Council based on the limited information available.

A further risk to be aware of is the business rates unwinding effect of transitional arrangements in place following the revaluation in April 2017. Although this is expected to be fiscally neutral nationally it may not be at a local level and there are likely to be an increase in the volume of appeals following the revaluation.

The Government has announced that they are seeking to move to a scheme where councils retain 75% of their growth in business rates after 2020. The Government started to consult on their proposals during 2018 and will continue in 2019.

This presents the Council with a number of risks to manage, specifically:

- Delivery of the level and timing of business rate growth. The Council has incorporated achieved growth from the 2016/17 into its budget to provide a level of certainty. However, the risk of future delivery to allow this approach to continue over the medium term remains. To this end, the Council is developing an innovative approach to forecasting its level of Business Rates over the medium term with the establishment of the Business Rates Forecasting Group consisting of officers from planning, revenues and finance. The Council also has a good relationship with the Valuation Office Agency
- Business rate appeals. The Council has made a provision for historic and future appeals in its business rates forecasts. However, it should not be underestimated the amount of uncertainty around business rates appeals on the Council's financial position.
- Other changes. In addition to appeals a number of organisations including NHS Trusts and Virgin Media have challenged how they are treated with regards to mandatory reliefs and their classification on the list. If these challenges are successful there is the potential for a significant impact on business rates income.
- The intention to move towards a 75% business rates retention scheme on the face of it, appears to be good news as councils can keep all of their business rate growth. However, it also increases the existing risks around timing/level of growth and appeals/volatility as councils will carry 75% of the risk, rather than the current 50%.

- A further risk is the fair funding review announced by Government which has the potential to shift resources within the business rates baseline.

- d) **Council Tax.** The Council's strategy with regards to the level of council tax for 2018/19 is to increase by 2.99% per year in line with the maximum permitted amount by Government without triggering a referendum. Over the medium term the referendum limit is assumed to return to £5 increase per annum.

The Governments position with regards to council tax has changed significantly in recent years. At present the Government, through its Core Spending Power, are assuming councils will increase their council tax to maintain services. For Northampton Borough Council, the Government is assuming the council will increase its council tax by 2.99% in 2018/19. In addition the Government are assuming an increase in our taxbase of around 3% per annum. This is significantly ahead of housing growth experienced in recent years, as it also factors in an expected increase in council tax support contributions.

A clear strategy on the Council's policy for council tax levels over the MTFP period is an essential part of a councils financial planning. The MTFP includes an assumption that the Council will increase council tax by 2.99% in 2018/19.

- e) **Delivery of proposed savings.** There are £1.8m per annum, rising to £3m per annum over the medium term, of savings to be achieved in 2018/19 onwards; those currently identified are itemised in the budget report at appendix 2.

There is risk of non-delivery of these due to the financial quantum and complexity associated with delivery. The specific proposals to mention are:

- Car parking charges. These have been assessed on a prudent basis, including taking account of the impact on demand of the new pricing policy, by the parking team.
- Housing enforcement. During the infancy of this scheme a prudent estimate has been included in the budget. However, it should be noted that the risks are enhanced during the start up phase of any new venture.
- Organisational redesign. Changes to the organisations structures need to follow due processes. Estimated timescales for these processes have been built into the financial savings figures. However, there is a risk that such proposals take longer to deliver than anticipated.

In addition to the proposed savings that form part of the Budget for 2018/19 there are budget proposals and projects approved in previous years that have increased savings and income targets in the next financial year. These include a number of housing initiatives such as Social Lettings Agency and HMO licensing.

During the forthcoming financial year the Council will need to deliver savings it identifies in its Efficiency Plan. The realisation of these will be mitigated through the use of a budget tracker to monitor progress; outputs from this will be regularly reported through the new governance arrangements in place in the Council.

- f) **Environmental Services Contract.** The Environment Services contract is due for renewal in June 2018. The Council has selected a preferred bidder for the new contract, the estimated costs of which have been reflected in the Budget for 2018/19 and over the medium term. The new contract is significantly more costly than the existing one.

In order to minimise the cost and maximise value for money in the new contract the Council has agreed to finance the assets required to deliver the contract. As such a cost of £11.1m has been included in the capital programme. The proposed way to finance these assets is by borrowing. As such the council will incur capital financing costs (interest and MRP – the capital repayment element). To pay for capital financing costs reserves of up to £10m, effectively £1m per year, will be made available and the balance to be met from revenue budgets. This approach will ensure the council maintains the maximum amount of flexibility over the use of its reserves and also benefits from using the reserves to minimise the cost of the new Environmental Services contract.

There are risks from a financial perspective that should be considered including the change from the current provider to a new provider, any residual costs the current provider may seek to recover from the council, the agreement of the details of the new contract and potential future changes to the new contract.

- g) **Northampton Partnership Homes.** The Council created Northampton Partnership Homes in January 2015 to deliver the Council's landlord function. This is being financed through a management fee paid by the Council to NPH. There are a number of general fund activities provided directly (eg certain housing responsibilities such as Housing Choice) and indirectly through recharges by NPH.

The risks are mitigated through the governance structures and the involvement of the Chief Finance Officer and his representatives in those governance structures. This includes regular meetings between the Chief Finance Officer and NPH Resources Director.

- h) **Employee Costs.** Pay inflation has been assumed to be 2% for 2018/19 and across the MTF period. This is in line with government announcements on public sector pay. The impact of announcements regarding the National Living Wage are also reflected in budget forecasts over the medium term. In addition pressures arising from increasing national insurance contributions and employer pension contribution rates (from 2020/21) have been factored into budget plans over the medium term.
- i) **Impact of budget proposals from other local authorities and partner organisations.** Significant budget pressures are being faced by the County Council and there is a Best Value inspection being undertaken by Government into their financial position. Their savings options include

changes that are likely to impact on our financial position. There may be knock on impacts of options to deliver this proposal on this Council's budget and it is unclear if the Inspection will have any implications for this Council.

This risk is being mitigated, as far as possible, through close working and joint meetings, at a member and officer level, with the County Council. The general reserves include this to assist in managing any possible financial risk.

- j) Demand led budgets.** There are some services which historically have had higher levels of financial risk associated with them, including car parking, development/planning income, and homelessness/temporary accommodation.

The position on each of the demand led budgets is reported to Management Board on an enhanced basis in the monthly financial dashboard. This provides senior management with enhanced information about the cost and service demand levels to take informed judgements about maximising demand on income generating activities and reducing/mitigating demand on cost consuming activities.

Currently homeless numbers in Northampton have seen a significant increase since 2016 which has led to costs pressures that have been reflected into the temporary accommodation budget for 2018/19. The housing service have instigated a number of programmes to reduce this pressure including establishing a Social Lettings Agency, HMO Licencing and Housing Enforcement. The financial success of these mitigating actions will need to be closely monitored during the year as part of the Efficiency Plan delivery and the savings tracker.

3.3.5 General Fund Capital

- k) Large Capital Schemes.** There are a number of high profile capital schemes to deliver over next two years, including Vulcan Works, Northampton Museum Extension, St James Mill Link Road, Horizon Park, Car Park Decking and new Environmental Services assets.

Each of these schemes will have its own unique set of risks. At an overall level the Council's governance arrangements provide greater assurance large capital schemes are being delivered effectively. Capital Programme Board, set up in 2014, has led to a more systematic approach to financial governance, capital planning and managing schemes through their lifecycle. At an individual scheme level it is expected Directors will have in place robust project management arrangements to identify and mitigated or manage risks that arise throughout the project lifecycle.

To further enhance capital governance and reduce the likelihood of schemes entering the capital programme which are poorly costed and unaffordable the programme has been split into two parts. Firstly, the Approved Capital Programme will only include those schemes which have high cost certainty and a clear, fully secured, funding source. Secondly, the Development Pool is for those schemes where a basic assessment of costs has been undertaken and a funding source is clear. To progress a Development Pool scheme into the Approved Programme

a fully costed detailed design will be required and a fully assured funding source will be required. During 2017 the process was supplemented by a series of project gateway reviews which will be continued throughout 2018/19.

Specific risks for the Council to be aware of on these projects include:

- Failure to secure external funding. This is a specific risk for the Vulcan Works and St James Mill Link Road projects.
- Cost increases / Specification changes. This is a greater risk on any project that is still in the development pool and does not have price certainty.

- l) Waterside Enterprise Zone.** There has been significant capital investment relating to investment in improved infrastructure in the Enterprise Zone over recent years. The bridging funding of this investment is from various sources including the Growing Places Fund. The ultimate repayment of this bridging finance is reliant on the delivery of business rates uplift.

This risk is managed as per v) below.

3.3.6 Housing Revenue Account

- m) Reduction in rents by 1% per annum.** The Government policy to reduce rents by 1% per annum has an impact on the HRA by reducing the funding available by a further £2m (£6m in total) in 2018/19 compared to the HRA Business Plan presented to Council in February 2015. Over the period of the next four years it is anticipated this would lead to £20m less rental income being received by the HRA. This represents a major change, and therefore risk, to the HRA business plan. The risk of investing less in the Council's housing stock is that it will deteriorate over time, which will impact on the quality of life for tenants.

The strategy for managing this change has been to work closely with NPH to identify areas for reducing expenditure across the Management Fee, Repairs & Maintenance budgets and Capital Programme. NPH expect to manage the position over the coming years by being more efficient and effective in their use of resources.

The Government have announced that after 2020 rents will increase at CPI plus 1%.

- n) Further Planned Government Policy Change.** The Government has also announced proposals with regards to Right to Buy and high value stock. The full implications of these are not known at present. However, they are expected to have an adverse impact on the HRA.

The Council has been working closely with other councils and Capita to understand the impact of the high value voids levy which, if implemented, could see a significant additional annual charge on the HRA, which may lead to the Council having to sell some of its housing stock to finance the levy. The Council will need to continue monitoring the information about this and other potential changes being announced by Government. The potential impact for any changes will need to be assessed on the HRA 30

year business plan and the overall finances, and then managed within that context.

- o) Northampton Partnership Homes (NPH).** NPH, a wholly owned arms length organisation of the Council, provides the Council's landlord function, plus other housing functions. NPH is funded by a Management Fee from the Council. In addition NPH receive monies to deliver repairs & maintenance services and capital improvements to the Council's housing stock. The Total Fee paid to NPH is the financial representation of the Management Agreement between the two parties and has been sub divided into six component parts. As with any arms length organisation there are risks, one risk worthy of note from a financial perspective is that the budgets are not allocated correctly between the components elements of the Total Fee.

To mitigate the risk of any change the Management Agreement includes a clear approach to managing the virement of budgets between the various elements of the Total Fee. The financial performance of NPH will be closely monitored by the Chief Finance Officer through regular meetings with the NPH Resources Director.

- p) Debt Repayment.** The current HRA business plan assumes that the level of borrowing will remain at the maximum level permitted by Government to ensure investment in the Council's housing stock. However, with reducing stock numbers expected to continue, and the potential for further stock reductions arising from Government policy change, this approach may not be prudent or sustainable for the HRA in the future. Consideration therefore should be given to making provision for the future repayment of debt on the HRA over the course of the business plan.

3.3.7 Housing Revenue Account - Capital

- q) Large Capital Schemes.** There are a large number of high profile capital schemes to deliver over next two years, including the continued improvement of council housing up to the Northampton Standard and the building of around 100 new homes using the additional borrowing cap monies allocated by Government.

The 100 homes were originally identified for delivery at Dallington and are mainly financed by an increase in the HRA borrowing cap from Government. There are strict criteria in place that the Council needs to adhere to in order to receive this increase in its borrowing cap.. If these are not met there is a risk that ability to fund from Borrowing could be reduced or removed by Government. The Council has been in dialogue with Government about a new approach and is still awaiting their confirmation of a way forward.

- r) Right to Buy Receipts.** There are specific rules the Council must adhere to with regard to monies generated from Right to Buy receipts. One of these is the need to spend these receipts within a set timeframe. During 2017/18 the Council has been able to spend all of its receipts within the allotted timeframe. Whilst the Council has a clear plan in place and undertaken a review of its arrangements to improve process to make them more effective there is still a risk the Council may have to repay

these to Government if it does not spend them within the required timeframe.

To mitigate this risk the Director of Regeneration, Planning and Environment is working closely with the housing teams (NPH and Strategic Housing) to determine a plan for optimising the use of these receipts.

3.3.8 Treasury Management

- s) The Council has entered into a number of loan agreements with local partners.

Risks are assessed with due diligence undertaken. Loan agreements are in place to mitigate the risks including proposed repayment schedules; interest rates charged on the loans, assessments against state aid implications and appropriate security. The repayment of loans are monitored regularly.

- t) There is a risk relating to interest rate increases.

The interest budgets have been built using latest forecasts of interest rates provided by the Council's risk management advisors, Link Asset Services.

- u) **Enhanced Prudential Code and Guidance.** There is a risk that these new requirements are not fully understood and have been implemented too quickly by Government in response to councils entering into the commercial property market. The Council should ensure it follows the new Guidance and Prudential Code in any commercial property deals it enters into. In addition it should ensure all its policies, procedures and processes meet the requirements set out, particularly as these are likely to be understood in more depth as the financial year progresses.

3.3.9 Other Risks

- v) **Business Rates in Waterside Enterprise Zone.** Through the Business Rates Retention Scheme, the Council retains all the growth from the Waterside Enterprise Zone which is earmarked (through a memorandum, of understanding) for use on South East Midlands Local Enterprise Partnership (SEMLEP) priorities. There is a risk that the forecasts of this business rates growth may not be achieved resulting in lower revenue streams than anticipated; this risk affects Northampton Borough Council via some of the loans to improve Enterprise Zone Infrastructure whereby the funding of principal and interest repayments are expected to come from business rates uplift; if this uplift does not occur, the responsibility for repayment remains with the Council.

This risk is mitigated through modelling of business rates uplift on a site by site basis. The Council has in place intelligence gathering and information sharing between planning, revenues & finance combined with more detailed modelling of future projections including risk and sensitivity analysis. However, it should be noted this risk is unlikely to materialise until after the end of our MTFP period.

- w) **Loans to Third Parties.** The Council has made a number of loans to third parties including University of Northampton, Northampton Saints Rugby Club and Cosworth. All of these loans have been subject to due diligence before being made.

To ensure the financial position of the Council is protected regular monitoring of the financial standing of organisations the Council has loaned money to is required. This includes regular meetings with 3rd party organisations, review of progress against their business plans and review of financial statements.

- x) **Sixfields and Recovery of NTFC Loan Monies.** The Council is in the process of taking action to recover the loan monies lent to NTFC. It is also taking steps to deliver value from the development of land around Sixfields Stadium. It is anticipated the monies arising from these actions will be sufficient to meet the repayment of the loan and costs associated with recovery of monies.

The Council should closely monitor progress on each of these activities to maximise its returns. In particular the costs associated with the recovery of monies will need to be monitored to ensure value for money is being achieved.

- y) **Localisation of council tax support (CTS).** The current assumption is that the shortfall arising from the Government funding for CTS in 2018/19 will be met from council tax discounts/exemptions and a 35% council tax liability for those entitled to CTS. This is the same level as in 2016/17 and is expected to be cost neutral with regards to the impact on the wider council tax payer given on-going reductions in government grant to finance the gap.

The risk is that the actual position is different from the budget at the start of the year as the final position won't be known until the end of the financial year. Extensive modelling has been undertaken to provide the Council with assurance of the financial impact. The primary reason for maintaining the liability to 35% is to ensure a cost neutral scheme for all taxpayers. Beyond 2018/19 it is assumed any additional costs arising from reduced government funding are mitigated by reductions to the CTS scheme.

3.4 Delivering the Medium Term Financial Plan and Efficiency Plan

- 3.4.1 As noted above the medium term financial position for the Council's general fund continues to show costs increasing at a faster rate than funding. By 2022/23 there is projected to be a £1.5m gap between expenditure and income and this could get wider over the longer term using current projections.
- 3.4.2 The primary reasons for the gap are increasing employee costs (pay awards, national insurance changes and pension contributions), pressures arising on maintaining the current levels of the performance on external contracts and reducing/changing funding from government.

- 3.4.3 The Council will need to be mindful of this position when making all strategic and policy decisions in the future.
- 3.4.4 In September 2016 Cabinet approved the Efficiency Plan which was submitted to Government in October 2016 to secure the Four Year Funding offer which provides a degree of certainty to our government funding levels until 2020. The core element of the Efficiency Plan has been to establish a clear set of workstreams to close the funding gap over the medium term. These workstreams are being more efficient, delivering economic growth, being more commercial, working in partnership and empowering the community; and are underpinned by a range of projects which are designed to either reduce costs or increase income for the Council.
- 3.4.5 As noted in Section 3 of the General Fund Budget report there has already made significant progress in reducing its funding gap by over £3m in 2018/19 to achieve a balance budget. The funding gap over the last year across the medium term has also significantly reduced from a gap of over £5m to around £2m by 2022/23 as a result of delivering against the Efficiency Plan.
- 3.4.6 To continue the delivery of the Medium Term Financial Plan and Efficiency Plan and the financial targets incorporated within it will not be an easy task. At a time when there is pressure on costs, reductions in funding, government policy changes planned and the Council has to implement and embed the improvements in the Governance Action Plan it is advised that the Council ensure:
- Governance action plan improvements are implemented.
 - Project teams and boards are established to deliver the savings and investment programmes, and that these teams/boards are resourced to the right level, including an appropriate level of finance resource.
 - A business plan approach is taken to Efficiency Plan related decisions.
 - Money used to support these programmes must be on an invest to save basis, with clear criteria and expectations of return.
 - Progress against the Efficiency Plan is regularly monitored, with variances and any mitigating actions reported.
 - Members take future decisions that support the aim of maintaining a financially stable and sustainable Council.
 - Processes, procedures and policies are review to support a more commercial approach.
- 3.4.7 There have been reserves set aside to support the upfront costs of implementing Efficiency Plan workstreams. For more information see section 3.9.
- 3.4.8 It is likely that a number of projects with the Efficiency Plan will require capital investment. In some instances this capital investment could require significant funding using General Fund borrowing sources. The Council will need to ensure any such borrowing, be it on individual schemes or collectively, meets the enhanced Prudential Code criteria of being prudent, sustainable and affordable. To achieve this the Council may not be able to undertake all the investment it would like and may need to prioritise resources.

3.5 Revenue Budget 2018/19

The Financial Position

3.5.1 The revenue budget 2018/19 is the first year of the Council's five year Medium Term Financial Plan, and is year three of the Efficiency Plan. The budget has been developed using a robust process with officer and member involvement.

Budget Process

3.5.2 An important feature of the budget process is that Directors and Heads of Service are responsible, with the support of finance staff, for the preparation and determination of their income and expenditure estimates. The active involvement of Directors and Heads of Service in determining their spending plans and income generation estimates ensures ownership of the budget and that the officers responsible for delivery of the services are happy that financial targets are achievable. During the 2018/19 budget setting cycle, all items within the base budget have been scrutinised and any changes to the figures submitted have only been incorporated with the acceptance of the Directors and Heads of Service. The Council's Management Board have discussed and reviewed the budget on a regular basis throughout the process. In addition there have been regular meetings between the Leader, Deputy Leader, Cabinet Member for Finance, Chief Executive and Chief Finance Officer to steer the budget process.

3.5.3 In addition to the above Management Board and Cabinet members had three awaydays to develop, challenge and review budget options and proposals prior to them being presented for consultation in the draft budget.

3.5.4 Councillors have also been involved in the budget process through the Overview and Scrutiny Committee, who have investigated and challenged the proposals and Audit Committee who conducted a risk review of the budget proposals.

Budget Proposals

3.5.5 The budget includes £1.8m of savings, delivery of which will need to be managed.

3.6 Draft Capital Programme 2018/19 to 2022/23

3.6.1 The Council has had in place a Capital Strategy for a number of years. During the preparation of the budget a refreshed and updated Capital Strategy has been produced. This follows the requirement within the enhanced Capital Guidance and Prudential Code that the Council's Capital Strategy is given greater importance in decision making.

3.6.2 Historically the Council's General Fund Capital Programme has been funded from capital receipts, capital grants, NHB income, prudential borrowing financed from service revenue savings and prudential borrowing that is affordable within the overall revenue position. This remains largely the case, although New Homes Bonus income, which has been used to finance regeneration and economic growth related projects in recent years, is the subject of proposals by Government to significantly reduce it. This would mean there would be no new NHB income to finance the capital programme.

- 3.6.3 Over the period of the Medium Term Financial Plan, the General Fund Capital Programme is projected to be financed from £5m capital receipts which have not yet been received. There are risks around the delivery of this level of capital receipt. Progress on the achievement of this level of receipt will therefore be closely monitored through the Corporate Asset Board, with any amendments to capital programmes and financing through the Capital Programme Board.
- 3.6.4 There is £1.4m of funding provided through the, Growing Places Fund and Local Infrastructure Fund, which part of a total investment of £7.5m from these funding sources, is to be repaid from the Enterprise Zone business rate uplift; risks around the repayment of this are being managed as per 3.3.8 v) above.

3.7 Housing Revenue Account (HRA)

- 3.7.1 The HRA budget has been subject to a number of policy changes announced by Government, including a reduction in rents by 1% per annum and proposals around Right to Buy and high value stock. The Council has worked closely with NPH in setting its HRA budget for 2018/19, the medium term plan 2018/23 and 30 year HRA Business Plan.
- 3.7.2 The HRA Capital Programme is funded within the context of overall Housing Revenue Account resources and in line with the Asset Management Plan and the HRA 30 year business plan. Where there are changes in the overall resources available to the HRA, the capital plans are amended accordingly. In this context there is not a high financial risk relating to HRA capital expenditure, however significant reductions in capital investment would impact heavily on service delivery and put delivery of landlord obligations at risk.
- 3.7.3 Over the past 12 months the Council has been considering a proposal from NPH in relation to increasing the supply of homes in the Borough. This proposal has been reviewed, using external advisers, and refined to optimise the financial benefits as well as maximise the number of new homes that could be built. It is likely that any proposal made to Cabinet, and ultimately Council, will involve new build both within the HRA and outside the HRA. If such a scheme develops the Council will need to ensure it undertakes the appropriate level of due diligence, fully understands the risks, utilises suitably experienced organisations to deliver its plans and receives a suitable return on any assets/borrowing (that reflects risk levels) it provides into any projects.

3.8 Treasury Management Strategy 2018/19

- 3.8.1 The Council's Treasury Management Strategy has been updated to reflect the latest borrowing requirements of the capital programme, latest interest rate forecasts and updated for the credit criteria to reflect the changing banking environment whilst ensuring the security of the Council's investments continues to be maintained.
- 3.8.2 Forecasting the Council's future short term borrowing and lending costs is always a challenge, but even more so in the current climate of economic volatility and uncertainty. Nevertheless the Treasury Management budget does reflect the capital financing costs to support the approved capital programme and rates of return on investments at this time. The base rate is forecast to remain at its historical low further into the medium term and the budgets will be regularly monitored.

3.8.3 The Council should also be aware that Government has issued updated Guidance for capital expenditure and CIPFA have updated their Prudential Code. These changes are in response to councils pursuing commercial investments in property, particularly those financed by borrowing. This Council, has a number of investment properties and therefore does have an exposure to the requirements of the new Guidance and Code. However, it should be noted the Council has not undertaken any additional new borrowing for these historic investment properties. Despite this it will still be subject to the new requirements. If the Council were to pursue any future investment properties, particularly those funded by borrowing, it should take full account of the new Guidance and Code. As these change have been implemented quickly by Government the Council needs to consider its adherence to in greater depth throughout the financial year and updates its processes/procedures to reflect the changes, and if required bring any amendments through Council during the financial year.

3.9 Forecast Reserves and Balances

3.9.1 There has been a review of earmarked reserves and the minimum working balance.

Minimum Levels of Working Balance

3.9.2 The risk assessed minimum level of General Fund balances for 2018/19 is maintained at £5.5m and reflect the risks being faced by the Council. The risk assessed minimum level of general fund balances are expected to remain at this level in the medium term.

3.9.3 The working balance for the HRA continues at £5m, although it should be recognised this may need to be increased in future years depending upon the risk around implementing proposed Government policies, in particular the higher value voids levy.

3.9.4 The underlying minimum level of working balances necessary to mitigate against short to medium term risks will be reviewed, along with the levels of earmarked reserve, on an annual basis.

Use of Earmarked Reserves

3.9.5 There is a net contribution from earmarked reserves within the 2018/19 revenue budget of £0.6m.

3.9.6 In September 2016 Cabinet approved a fundamental review of earmarked reserves. The review realigned reserves to ensure they balanced managing the risks facing the Council and provided sufficient investment to support delivering the Efficiency Plan. To deliver the Efficiency Plan an investment fund was established to provide projects with sufficient funding to realise their planned benefits, the use of these reserves is aligned to the production of a business case which is reviewed in accordance with the Council's new governance processes. In addition a cash flow reserve was established to finance any shortfalls in funding whilst the projects and their benefits are being implemented.

3.9.7 A further review of reserves has been undertaken during the budget planning process for 2018/19. One of the considerations as part of the budget planning has been whether or not to utilise up to £10m of reserves to finance Environmental Services assets. It is advised this is only prudent to do so if the

Council has a strategy for reaching a balanced financial position across the medium term. To this end the proposed budget has kept the use of reserves flexible in their application. Without the use of these reserves the Council has an annual funding gap of £2.5m by 2022/23. If the Council identifies clear plans totalling £1.5m to close this funding gap then up to £10m (£1m per year) of reserves could be used to finance Environmental Services assets.

3.10 Conclusion

3.10.1 Based on the assumptions made in its Budget 2018/19 and MTF5 2018/23 for income and expenditure the Council can set a balanced financial position for 2018/19.

3.10.2 However, due to the continued reduction in government funding and forecast pressures on services the Council is facing significant annual deficit budgets of around £1.5m by 2022/23.

3.10.3 In addition there are a number of risks, or “known unknowns”, outlined in paragraphs 3.3.4 to 3.3.9. These risks may have a positive or negative impact on the Council’s financial position.

3.10.4 Whilst in the next financial year the Council’s financial position is sustainable; beyond this there are well publicised financial challenges facing the whole sector. The Council will need to ensure it makes the right decisions over the short term (next year) to ensure it rises to these challenges over the medium to long term. Such a strategy could include maximising all income streams, sharing services with other councils, being more commercial, continuing to generate efficiencies and influencing the risks faced to optimise the Council’s future financial viability. As noted in paragraph 3.9.7 there is the opportunity to utilise some reserves to finance the costs of Environmental Services assets if there are sufficient plans in place to balance the funding gap over the medium term financial plan period.

3.10.5 The Council should give proper attention and focus to delivering projects within its Efficiency Plan. A successful Efficiency Plan will lead to a stable and sustainable Council in the future and it is important recognition is taken of the issues raised in section 3.4.

3.10.6 Provided the Council carefully considers and acts upon the above analysis, and officers robustly manage the implementation of the Revenue and Capital Budgets, a positive opinion can be given under Section 25 of the Local Government Act 2003 on the robustness of budget estimates and the level of reserves.

3.9 Choices (Options)

3.9.1 Section 25(2) of the Local Government Act 2003 requires the Council to have regard to this report in approving the budget for both the General Fund and the Housing Revenue Account.

4. Implications (including financial implications)

4.1 Policy

- 4.1.1 The revenue and capital budgets are set in support of the Council's priorities and in order to do this effectively, the calculations used within the budgets must be robust; this report demonstrates that, in the opinion of the Chief Financial Officer, the budgets for 2018/19 are robust within the parameters outlines in this report.
- 4.1.2 Protecting the Council's medium to long term financial position and ensuring adequate provision for reserves allows the Council to continue to deliver services in line with its priorities.

4.2 Resources and Risk

- 4.2.1 The report is of a financial nature and the implications are set out within the report. This report by its nature considers risk management from a financial perspective.

4.3 Legal

- 4.3.1 The Council has a legal duty to set a balanced budget each year, bearing in mind its fiduciary duties to the taxpayer, and the HRA is not allowed to go into deficit by law. Section 25(1) of the Local Government Act 2003 requires that the Chief Financial Officer (Section 151 Officer under the Local Government Act 1972) reports to the Council when setting its Council Tax on the robustness of the estimates in the budget and the adequacy of the proposed financial reserves.
- 4.3.2 Section 25(2) of the 2003 Act requires the Council to have regard to this report in approving the budget.

4.4 Equality

- 4.4.1 There are no equality and diversity implications arising from this report. Separate assessments will be produced as savings plans are developed over the period of the MTFP to deliver the savings yet to be identified.

4.5 Consultees (Internal and External)

- 4.5.1 Internally heads of service and budget managers have been consulted, and Management Board has carried out a detailed challenge of the budget with Members.

4.6 How the Proposals Deliver Priority Outcomes

- 4.6.1 Consulting on the draft budget is a key ingredient of effective financial governance, which contributes to the priority of making every pound go further.

4.7 Appendices

None

5. Background Papers

- 5.1 General Fund Budget Report
- 5.2 HRA Budget Report
- 5.3 Treasury Management Strategy Report

Stuart McGregor, Interim Chief Finance Officer